

Michelle L Fletcher, CFP®

Michelle is a Certified Financial Planner™, a Licensed Insurance Agent, and a Registered Representative of INVEST Financial Corporation, a full service Broker/Dealer and Registered Investment Advisor. She provides independent financial planning, investment advice, brokerage services through INVEST, as well as life insurance products from many different companies.

She is a 1984 graduate of the University of Maryland with degrees in Finance and Economics. She then graduated from the College of Financial Planning and earned her Certified Financial Planner™ designation in 1990.

She has a diverse background with over 20 years of experience in the financial planning fields giving her a broad base of knowledge. Her experience includes 4 years of tax preparation, while concurrently selling life insurance, annuities, health insurance, stocks, and mutual funds. She joined Dauphin Deposit Bank in 1991 as a Private Banking Officer within the trust department and subsequently joined their brokerage subsidiary, Hopper Soliday & Co., Inc., as an Investment Officer. In 1998, she went independent and joined The Financial Network.

Her practice focuses on pre and post retirement planning, investment strategies, and estate planning. Additional areas of consultation include charitable giving strategies, college planning, life insurance programs, tax reduction strategies, long term care, and business planning.

Michelle is involved in a variety of professional and community organizations. She is a volunteer 4-H leader and a mother of three. She enjoys gardening, traveling, doing home improvements, and spending time with her family.

She adheres to the Code of Ethics and Professional Standards of Practice set by the Certified Financial Planner Board of Standards Inc.