## Form CRS (Customer Relationship Summary) September 19, 2022

International Assets Advisory, LLC is registered with the Securities and Exchange Commission (SEC) as a broker-dealer and a registered investment adviser, is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC). International Assets Investment Management, LLC and Global Assets Advisory, LLC are affiliated investment advisers registered with the SEC, all of these entities may be collectively referred to as "we", "our", or "us". Depending on your individual needs and investment objectives, we can provide you with services in a brokerage account, an investment advisory account, or both at the same time. Brokerage and investment advisory services and fees differ and it is important for you to understand these differences.

Free and simple tools are available to research firms and financial professionals at Investor.gov/CRS, which also provides educational materials about broker-dealers, investment advisers, and investing.

Registered Investment Adviser Advisory Accounts		
Brokerage Accounts Advisory Accounts What investment services and advice can you provide me?		
Our advisory services include financial planning		
programs and Third-Party Asset Manager		
Programs (TPAM). When we provide advisory		
services to you, we monitor your investment		
advisory account. The level and type of monitoring		
depends upon the program and services you		
select.		
We offer both discretionary and non-discretionary		
advisory accounts and offer both Sub-Advised		
TPAMs where we serve as your primary		
investment advisor and Solicitor of TPAMs where		
we are paid a fee and do not provide ongoing		
investment advice. You must have a minimum of		
\$50,000 in order to invest in an advisory account		
with us.		
For more detailed information on the products and		
services we offer, including limitations, visit our		
firm Form ADV, Part 2A Brochure, which is located		
at <u>IAAC.com</u> .		
ticular product or strategy, you should know that		
rms could offer a wider range of choices, including		
choices.		

Broker-Dealer Brokerage Accounts Registered Investment Adviser Advisory Accounts

Key Questions to Ask Your Financial Professional:

- Given my financial situation, should I choose an investment advisory service? Should I choose a brokerage service? Should I choose both types of services? Why or why not?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?
- How will you choose investments to recommend to me?

## What Fees Will I Pay?

When you transact business in a brokerage account, you will pay a transaction-based fee, generally known as a commission. The commission is based on the specific transaction, not the value of your account. With stocks, mutual funds and exchange-traded funds this fee is a commission. For a bond, this fee might be part of the price you pay for the investment. With mutual funds this fee reduces the value of your investment. Certain investments, such as mutual funds and variable annuities, impose additional fees that will reduce the value of your investment over time.

Also, with certain investments such as certain mutual fund share classes and variable annuities, you may have to pay fees, such as surrender charges, when you sell the investment. The commissions you pay are disclosed to you on transactions confirmations or, for annuity purchases, within the product prospectus. In a brokerage account, more transactions result in us charging you more fees. We therefore have an incentive to encourage you to engage in transactions.

In brokerage accounts, we also typically charge custodian fees, account maintenance fees, and other transaction and product fees. These fees are generally charged annually.

For more information about these fees, please see our Schedule of Miscellaneous Account and Services Fees at: <u>IAAC.com/fee-schedules</u>. When you open an advisory account, you will pay an ongoing asset-based fee for our services, based on the value of the cash and securities held within your account. Asset management fees are billed either monthly or quarterly in advance or in arrears. The asset-based fee is based on the value of your account and is not tied to any specific transactions within your account. The fee also does not generally vary based on the type of investments within your account. The asset-based fee reduces the value of your account.

For wrap fee advisory accounts, the asset-based fee covers most transaction and custody costs, and as a result wrap fee advisory accounts are charged more than non-wrap fee advisory accounts.

Some investments, such as mutual funds and ETFs impose additional fees that will reduce the value of your investment over time. The more assets you have in an advisory account, the more you will pay us. We therefore have an incentive to increase the assets in your account in order to increase our fees.

In advisory accounts, we also typically charge custodian fees, account maintenance fees, and other transaction and product fees.

For more information about these fees, please see our Schedule of Miscellaneous Account and Services Fees at: <u>IAAC.com/fee-schedules</u>.

## Broker-Dealer Brokerage Accounts

## Registered Investment Adviser Advisory Accounts

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Key Question to Ask Your Financial Professional:

• Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when providing recommendations as my broker-dealer or when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation as your broker-dealer or act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations and investment advice we provide you. Here are some examples to help you understand what this means.

We may share revenue or receive payments from third-parties. We may also act in additional capacities or have relationships with the issuer of securities we recommend to you which generates additional compensation. These factors can create an incentive to recommend certain products or services that pay us more. Visit the links below to learn more about these types of compensation and better understand what this means.

In a brokerage account, we make money by	In an advisory account, when our interests conflict
selling you securities and investment products.	with your interests, we must tell you about them in
Because we get paid when you complete a	a way that you can understand so that you can
transaction, we have an incentive to encourage	decide whether or not to agree to them or eliminate
you to purchase more products and make more	the conflict.
frequent purchases. Certain products, such as	
annuities, include continuing payments to us	Conflicts could result in you paying more for your
known as "trails." We have an incentive to	investments, or bringing additional assets into your
recommend investment products that include	advisory account, than you would if the conflict did
trails, even if other investments available to you	not exist.
have lower costs or may perform better.	
·····	In an advisory account we are paid a fee based on
For some products we receive higher	the total assets in your account. We could have an
compensation than on other products. We have	incentive to encourage you to maximize the total
an incentive to encourage you to buy products	assets in your account either through investing with
that pay us more, even if other options might be	us or adding cash or other investments to your
better for you.	account. We could also have an incentive to engage
	in transactions that result in higher total assets in
When our interests conflict with your interests,	your account.
we must mitigate these conflicts or tell you	

money, view our Form ADV Part 2A brochure, which is located at <u>IAAC.com</u> . Registered Investment Adviser Advisory Accounts ur Financial Professional: t me, and how will you address them? professional make money? For adviser accounts, your financial professional is paid a percentage of the total assets under management.
Registered Investment Adviser Advisory Accounts ur Financial Professional: t me, and how will you address them? professional make money? For adviser accounts, your financial professional is paid a percentage of the total assets under
Advisory Accounts ur Financial Professional: t me, and how will you address them? professional make money? For adviser accounts, your financial professional is paid a percentage of the total assets under
Advisory Accounts ur Financial Professional: t me, and how will you address them? professional make money? For adviser accounts, your financial professional is paid a percentage of the total assets under
Advisory Accounts ur Financial Professional: t me, and how will you address them? professional make money? For adviser accounts, your financial professional is paid a percentage of the total assets under
ur Financial Professional: t me, and how will you address them? professional make money? For adviser accounts, your financial professional is paid a percentage of the total assets under
t me, and how will you address them? professional make money? For adviser accounts, your financial professional is paid a percentage of the total assets under
professional make money? For adviser accounts, your financial professional is paid a percentage of the total assets under
For adviser accounts, your financial professional is paid a percentage of the total assets under
paid a percentage of the total assets under
n hiring/onboarding incentives such as a recruitment additional non-cash compensation such as travel to or total revenue generated or reimbursement for
als have legal or disciplinary history?
mple search tool to research more information about
ur Financial Professional:
ny disciplinary history? For what type of conduct?
Information
n n

website, IAAC.com. If you need any other up-to-date information or would like a copy of our relationship summary sent to you, call us at (407)254-1500.

Key Question to Ask Your Financial Professional:

• Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?